

INTERNATIONAL EGG AND POULTRY REVIEW

ISSN 1522-5100

| U.S. | Department | of A | griculture |
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Agricultural Marketing Service

Poultry Programs

Market News Branch

Taiwan

Poultry meat and eggs are pillars of the traditional Chinese diet. Taiwan consumed upwards of 740 thousand tons of poultry meat (approximately 87 percent being chicken) and 7.9 billion eggs during 2000. This translates into 70.5 pounds of poultry and 335 eggs per capita. Pork and broiler chicken meat are highly substitutable for one another in stir-fry, the staple of Chinese cooking. As such, domestic pork prices do impact chicken meat sales as higher prices for pork encourage consumers to switch from buying chilled pork cuts to buying chicken meat, and restaurants to alter menu offerings accordingly.

Taiwan food processors have increasingly used turkey thigh meat as a filler substitute for pork in traditional sweet sausages, hot dogs, ham, and other food items when pork prices rise relative to turkey. Turkey wings, smoked and spiced locally to Chinese tastes, are hot sellers at grocery stores and hypermarkets and flamecooked chicken leg quarter with rice & veggies is one of the two most popular lunch box entrees in Taiwan - accounting for better than 30% of all lunch box sales.

Taiwan requires that chicken and turkey meat and products may enter Taiwan only from countries certified free of Highly Pathenogenic Avian Influenza (HPAI) and Newcastle Disease (ND). Currently, Taiwan has certified the United States, Canada, Australia, New Zealand, and Sweden as free of these two diseases. The United States is expected again to be the only registered exporter of turkeys to Taiwan during 2001 and 2002.

The trigger price for pork making turkey thigh meat a cost-down substitute for pork is reportedly 65 cents per pound live weight. Pork prices have dropped from their peak in mid-1999, which has softened demand for turkey thigh meat and caused imports to drop by more than 25% off their 1999 peak. Turkey, however, has found a better-than-anticipated audience with manufacturers as a low-fat protein ingredient. Therefore, even with low pork prices, producers see their use of turkey gradually regaining ground in 2001 to 18,500 mt (up 11.4%) and to 19,400 mt in 2002.

Source: USDA/Foreign Agriculture Service

Caribbean Basin Tourism Industry

The week of September 16-22, 2001 was a devastating week for the Caribbean Basin tourism industry. Normal 40 to 90 percent hotel occupancy rates fell dropped to zero to 20 percent. The highest impact on hotel occupancy rates was felt in Bermuda. Normal rates of 75 to 80 percent fell to less than 10 percent. Some Bermudian hotels are discussing an unprecedented full close from October to the beginning of its next tourist season. The effects on tourism are too early to determine although U.S. food service products will be the hardest hit. It is anticipated in Jamaica that delays, because of increased security measures in both seagoing and air transport, may further hinder U.S. product entry.

Source: USDA/Foreign Agricultural Service

U.S. Broiler Meat Export Comparisons in metric tons

| | Jan-Jı | uly | | & July | | % | |
|--------------------|-----------|-----------|-----|---------|---------|-----|--|
| | 2000 | 2001 | chg | 2000 | 2001 | chg | |
| North America | 133,404 | 138,218 | +4 | 21,365 | 19,140 | -10 | |
| Caribbean | 45,711 | 51,879 | 13 | 5,644 | 6,253 | 11 | |
| Central Americ | ca 20,036 | 25,808 | 29 | 4,049 | 3,447 | -15 | |
| South America | 16,296 | 28,545 | 75 | 2,235 | 3,764 | 68 | |
| *EU | 27,247 | 32,620 | 20 | 3,676 | 3,256 | -11 | |
| West Europe | 230 | 535 | 20 | 0 | 2 | - | |
| **FSU | 486,882 | 668,863 | 37 | 54,969 | 97,604 | 78 | |
| Eastern Europ | e 32,333 | 66,697 | 106 | 12,940 | 10,245 | -21 | |
| Africa | 36,446 | 40,519 | 11 | 7,086 | 4,162 | -41 | |
| Asia | 574,259 | 553,348 | -04 | 76,694 | 75,010 | -2 | |
| Oceania | 14,353 | 13,320 | -07 | 1,879 | 1,384 | -26 | |
| World 1 | ,418,324 | 1,652,137 | 16 | 197,362 | 230,983 | 17 | |
| *EU-European Union | | | | | | | |

^{**}FSU-Former Soviet Union

| | January - July | | | | | | |
|--------------------|----------------|---------|-------|--|--|--|--|
| Selected Countries | 2000 | 2001 | % chg | | | | |
| Mexico | 87,220 | 95,562 | 10 | | | | |
| Jamaica | 12,668 | 15,044 | 19 | | | | |
| Haiti | 6,024 | 12,432 | 106 | | | | |
| Guatemala | 16,435 | 21,784 | 33 | | | | |
| Honduras | 1,026 | 2,248 | 119 | | | | |
| Poland | 21,196 | 40,636 | 92 | | | | |
| Macedonia | 2,442 | 6,065 | 148 | | | | |
| Romania | 2,528 | 12,023 | 376 | | | | |
| Bulgaria | 2,485 | 6,217 | 150 | | | | |
| Ghana | 1,416 | 4,589 | 224 | | | | |
| Angola | 16,720 | 22,331 | 34 | | | | |
| South Africa | 11,665 | 1,734 | -85 | | | | |
| Indonesia | 8,002 | 1,616 | -80 | | | | |
| Philippines | 11,275 | 6,348 | -44 | | | | |
| China | 54,537 | 37,849 | -31 | | | | |
| Korea | 43,864 | 56,545 | +29 | | | | |
| Hong Kong | 366,725 | 357,915 | -2 | | | | |
| Japan | 63,969 | 67,877 | +6 | | | | |

Source: USDA/Foreign Agricultural Service

US-Jordan Free Trade Deal Ratified

On 28 September, US President Bush signed the implementation legislation for the US-Jordan Free Trade Agreement after the US Senate approved it early last week. The Agreement makes Jordan the fourth country after Canada, Mexico and Israel to obtain free trade partner status with the US. The agreement could help create momentum in winning Congressional support for Trade Promotion Authority (formerly termed Fast Track Authority) on the road to the WTO Doha Ministerial. Trade flows between the two countries accounted for only about \$US 400 million of the \$US 2 trillion in US exports and imports last year.

Source: BRIDGES Weekly Trade News Digest

| OCTOBER 09, 2001 INTERNATIONAL EG | | | | EGG & POULTRY REVIEW VOL. 04 NO. 41 | | | | |
|----------------------------------------------------------|--------------|--------------|------------------------------------------------------|-------------------------------------|------------------------|-----------------------|------------|-------------|
| Inspected Egg Products-U.S. & Canada Export/Import Trade | | | | | LIVE POULTRY SLTR | D UNDER INSPECT | TION W/E | 29-Sep-01 |
| U.S. Exports to | Canada, in F | Pounds (000) | (Preliminary | /) | (PRELIMINARY) U | J.S. FOWL SLAUG | HTERED DO | MESTICALLY |
| Week Ending S | ep 29, 2001 | | Year-To-D | ate | | LIGHT | HEAVY | TOTAL |
| | 2001 | 2000 /1 | 2001 | 2000 | | HENS | HENS | HENS |
| Liquid | 384 | 191 | 9,153 | 5,457 | _ | Т | HOUSANDS | 5 |
| Frozen | 0 | 0 | 78 | 126 | HEAD | 1,937 | 1,403 | 3,340 |
| Dried | 40 | 0 | 80 | 419 | LAST WEEK | 2,004 | 1,438 | 3,442 |
| Total | 424 | 191 | 9,311 | 6,002 | SAME WEEK YR AGO | 1,792 | 1,513 | 3,305 |
| U.S. Imports Fr | om Canada, | in Pounds (0 | 000) (Prelimir | nary) | TO-DATE/2001 | 69,277 | 53,880 | 123,157 |
| Week Ending S | ep 29, 2001 | - | Year-To- | -Date | TO-DATE/2000 | 74,862 | 56,365 | 131,227 |
| | 2001 | 2000/1 | 2001 | 2000 | U.S. FO | WL SLAUGHTERE | D IN CANAD | Α |
| Liquid | 135 | 63 | 4,183 | 4,110 | | LIGHT | HEAVY | TOTAL |
| Frozen | 127 | 29 | 1,202 | 687 | | HENS | HENS | HENS |
| Dried | 0 | 11 | 485 | 712 | _ | Т | HOUSANDS | 5 |
| Total | 262 | 103 | 5,870 | 5,509 | HEAD | 267 | 0 | 267 |
| Inspected Shell | l Eggs | | | | LAST WEEK | 468 | 8 | 476 |
| U.S Exports To | Canada, In 3 | 0-Dozen Ca | ses (Prelimin | ary) | SAME WEEK YR AGO | 569 | 4 | 573 |
| Week Ending Sep 29, 2001 Year-To-Date | | TO-DATE/2001 | 16,786 | 251 | 17,037 | | | |
| | 2001 | 2000 /1 | 2001 | 2000 | TO-DATE/2000 | 18,425 | 548 | 18,973 |
| Jumbo | 0 | 78 | 87 | 1,941 | SOURCE: AGRICULT | URE CANADA, PL | TRY DEVEL | OPMENT DIV. |
| Extra Large | 1,150 | 1,363 | 52,102 | 39,062 | TOTAL U.S. FOWL | SLAUGHTERED IN | THE U.S. A | ND CANADA |
| Large | 3,880 | 3,301 | 100,987 | 112,363 | | LIGHT | HEAVY | TOTAL |
| Medium | 750 | 863 | 34,918 | 27,032 | | HENS | HENS | HENS |
| Ungraded | 11,760 | 10,350 | 305,930 | 300,514 | _ | Т | HOUSANDS | 5 |
| Misc | 924 | 0 | 68,144 | 9,387 | HEAD | 2,204 | 1,403 | 3,607 |
| Total | 18,464 | 15,955 | 562,168 | 490,299 | LAST WEEK | 2,472 | 1,446 | 3,918 |
| /1 Comparable | Week, to-dat | e figures ma | y not total du | ie to | SAME WEEK YR AGO | 2,361 | 1,517 | 3,878 |
| rounding. | | | | | TO-DATE/2001 | 86,063 | 54,131 | 140,194 |
| Source: USDA/AMS Poultry Programs, Market News Branch in | | | TO-DATE/2000 | 93,287 | 56,913 | 150,200 | | |
| cooperation with Agriculture Canada, Poultry Development | | | | | | | | |
| Division. | | | | | | | | |
| CENTRAL REGION MECHANICALLY SEPARATED CHICKEN | | | EASTERN REGION MECHANICALLY SEPARATED CHICKEN | | | | | |
| F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED | | | F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED | | | | | |
| FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL | | | FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN | | | | | |
| REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOL- | | | REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOL- | | | | | |

UMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

UMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

| CHICKEN | —— PRICES —— (Cents per Pound | VOLUI | OCT-2001 ME —— | CHICKEN | | — PRICES — ents per Pour | ——— VOLU | 5-OCT-2001 ME —— |
|-----------------------------|-------------------------------|---------------|-------------------|-----------------|-------------|-----------------------------|---------------|---------------------|
| FAT | (Cerits per round | ') | | FAT | (0. | onto por r our | , | |
| CONTENT FROZEN | N FRESH | TOTAL | EXPORT | | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | · | IOIAL | EXI OILI | 15% OR LESS | | | | _ |
| RANGE | | - | - | RANGE | 20.00 | - | 200,000 | - |
| WTD AVERAGE | | | | WTD AVERAGE | 20.00 | | | |
| CHICKEN, WITH SKIN A | DDED | | | CHICKEN, WITH | SKIN ADD | <u>ED</u> | | |
| | PRICES | VOLUN | ИЕ —— | | | — PRICES — | —— VOLU | ME |
| | (Cents per Pound | l) | | | (Ce | ents per Pour | nd) | |
| FAT | | | | FAT | | | | |
| CONTENT FROZE | N FRESH | TOTAL | EXPORT | CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | | | | 15% OR LESS | | | | |
| RANGE 17.00-18. | 00 16.00-18.00 | 171,600 | 40,000 | RANGE | 16.50 1 | 16.00-19.00 | 916,000 | 208,000 |
| WTD AVERAGE 17. | 50 16.22 | | | WTD AVERAGE | 16.50 | 17.44 | | |
| 15-20% | | | | 15-20% | | | | |
| RANGE 14.50-17. | 00 11.00-17.00 | 1,316,000 | 485,600 | RANGE 12 | 2.75-19.50 | 14.75-17.00 | 1,506,200 | 764,000 |
| WTD AVERAGE 15. | 82 15.40 | | | WTD AVERAGE | | 15.46 | | |
| 20% OR MORE | | | | 20% OR MORE | | | | |
| RANGE | - 14.00 | 40,800 | - | RANGE | - | - | - | - |
| WTD AVERAGE | 14.00 | | | WTD AVERAGE | | | | |
| * INCLUDES THE STAT | ES of AL, AR, IA, IL | , IN, KS, KY, | LA, MI, MN, | * INCLUDES TH | | | , ga, ma, md, | , ME, NC, |
| MO, MS, ND, NE, OK, O | H, SD, TN, TX, WI | | | NH, NJ, NY, PA, | RI, SC, VA, | VT, WV | | |

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<u>NATIONAL YOUNG TURKEY PARTS AND BULK MEAT</u>, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 5 OCTOBER 2001.

Undertone steady to weak on tom breast meat with lower trending offering prices still noted on fresh. Destrapped tenderloin undertone steady at best on fresh, frozen barely steady. Tom bulk parts undertone on 2-joint wings was steady to weak, full-cut wings fully steady, balance steady. Thigh meat undertone about steady with supplies held with varying degrees of confidence. Trading centered on a heavy volume of plant grade 4-8 lb. breasts for mostly October shipments and on a fair volume of fresh mechanically separated turkey, balance light. Frozen yearling thigh meat traded at 68 cents delivered domestic. For export: livers 27, hen 2-joint wings 46, frozen whole tenderloins 139 cents delivered.

| FRIDAY, OCTOBER 05, 2001 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------------------------------------|----------------------|-------------------|-------------------------|------------------|----------------------------|---------------------------|
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | 38.00 38.00 | GODE II | 38.00 38.00 | 120 40 | 38.00 38.00 | 200 40 |
| TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN | 14.50 | F W | 29.00 14.50 68.28 | 28 104 144 | 16.81 68.28 | 368 144 |
| THURSDAY, OCTOBER 04, 2001 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | | M | 38.00 | 80 | | |
| TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN | 14.50-19.00 | F W | 29.00 17.90 68.28 | 28 212 144 | | |
| WEDNESDAY, OCTOBER 03, 2001 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | | M | 38.00 | 80 | | |
| TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN | 17.00 67.00-69.00 | F | 29.00 17.00 68.28 | 28 52 144 | | |
| TUESDAY, OCTOBER 02, 2001 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | | M | 38.00 | 80 | | |
| TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN | | F R F | 29.00 17.64 69.20 | 28 384 200 | | |
| MONDAY, OCTOBRT 01, 2001 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | 38.00 | 30DL 1/ | 38.00 | 80 | | |
| TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN | | F R F | 29.00 17.64 69.20 | 28 384 200 | | |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

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